## **Investor rewards T&Cs**

<sup>10</sup> Resident Only deals: Available to investors for 2 years.

<sup>11</sup> Product Virtual Meet-ups: Event to be held 3 times a year for a minimum 2-year period.

<sup>12</sup> Smart Home Lighting Pack (RRP \$600 + GST) and includes: 2x RGB-TW Globes, 2x RGB-TW Downlights and 1x 5-button handheld remote control.

<sup>13</sup> Smart Lock Gift (RRP \$800-\$1,000 + installation). Different locks and solutions are available for different doors.

<sup>14</sup> Successful Referral: Based on a building successfully being referred and signed up to Erin; Fee amount paid in Mastercard voucher; Amount paid on first year only; Offer available for 2 years from date of investment.

- This offer is completely separate to any investment made into into the company and is being offered to shareholders who want to help the business grow.
- The referral fee, or cash back, or however we need to refer to it, is offered to the investor if they refer a client to the business who ends up signing a contract with Erin to engage in our services.
- This reward program is a way to grow the business and has nothing to do with the capital raising campaign. Its simply offered as a value add for both the investor and the company, who they become a shareholder
- At Erin, we have marketing costs and customer acquisition costs. Instead of paying these associated expenses, we are offering them as a cash back to investors/shareholders for referring business to the company.
- Eg. If a person refers a customer to Erin, Erin will pay flat fee/% of annual contract value/etc to the person. Payment will be in cash/voucher/credit etc.